

# THE FUTURE OF SMALL SHIP AND EXPEDITION CRUISING IN AUSTRALIA











## THE KIMBERLEY



TASMANIA





GREAT BARRIER REEF





MACQUARIE ISLAND

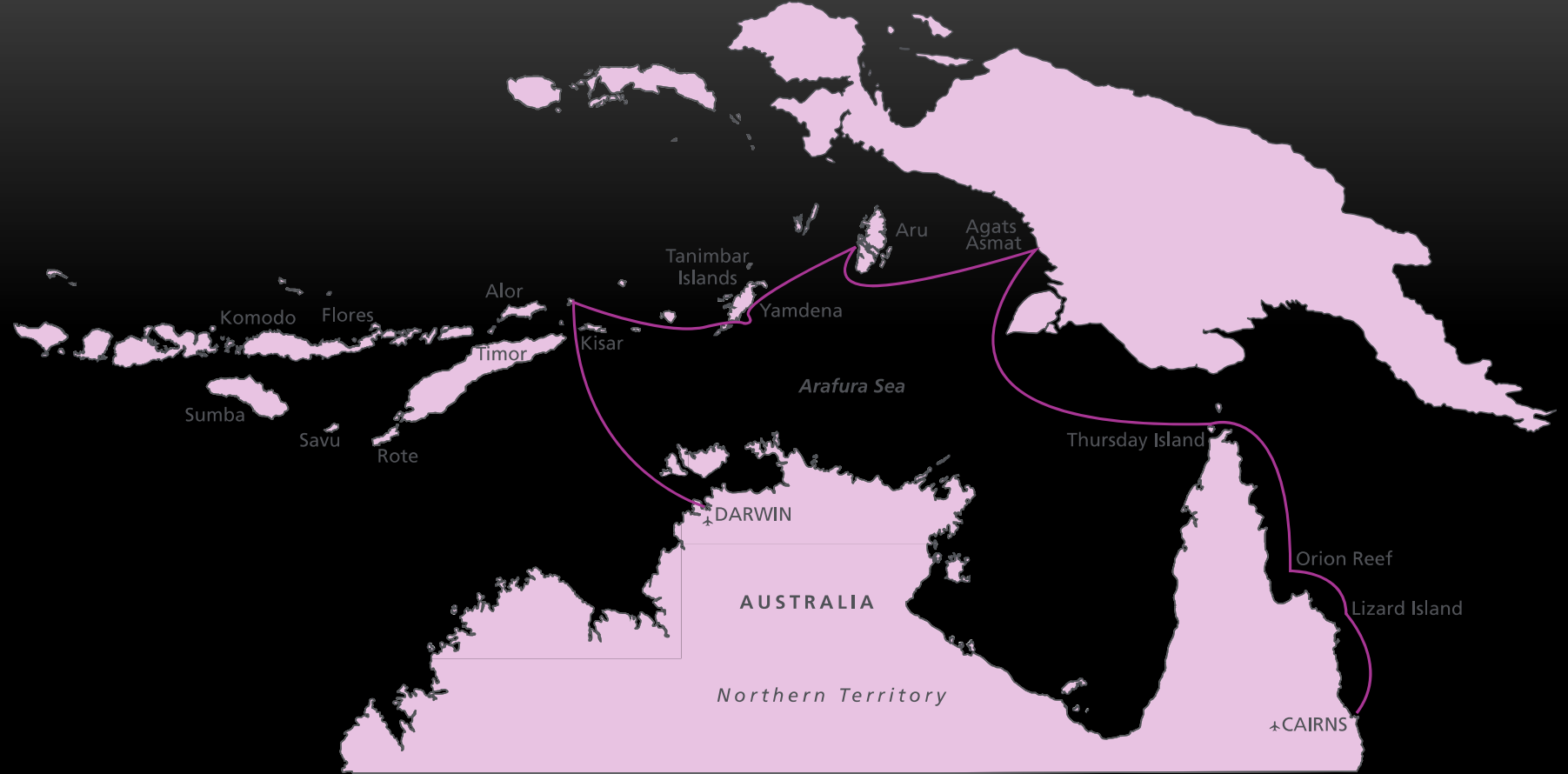


AUSTRALIA'S ANTARCTICA MAWSONS HUT





LORD HOWE ISLAND



## DARWIN AND CAIRNS ACCESS TO THE NORTH





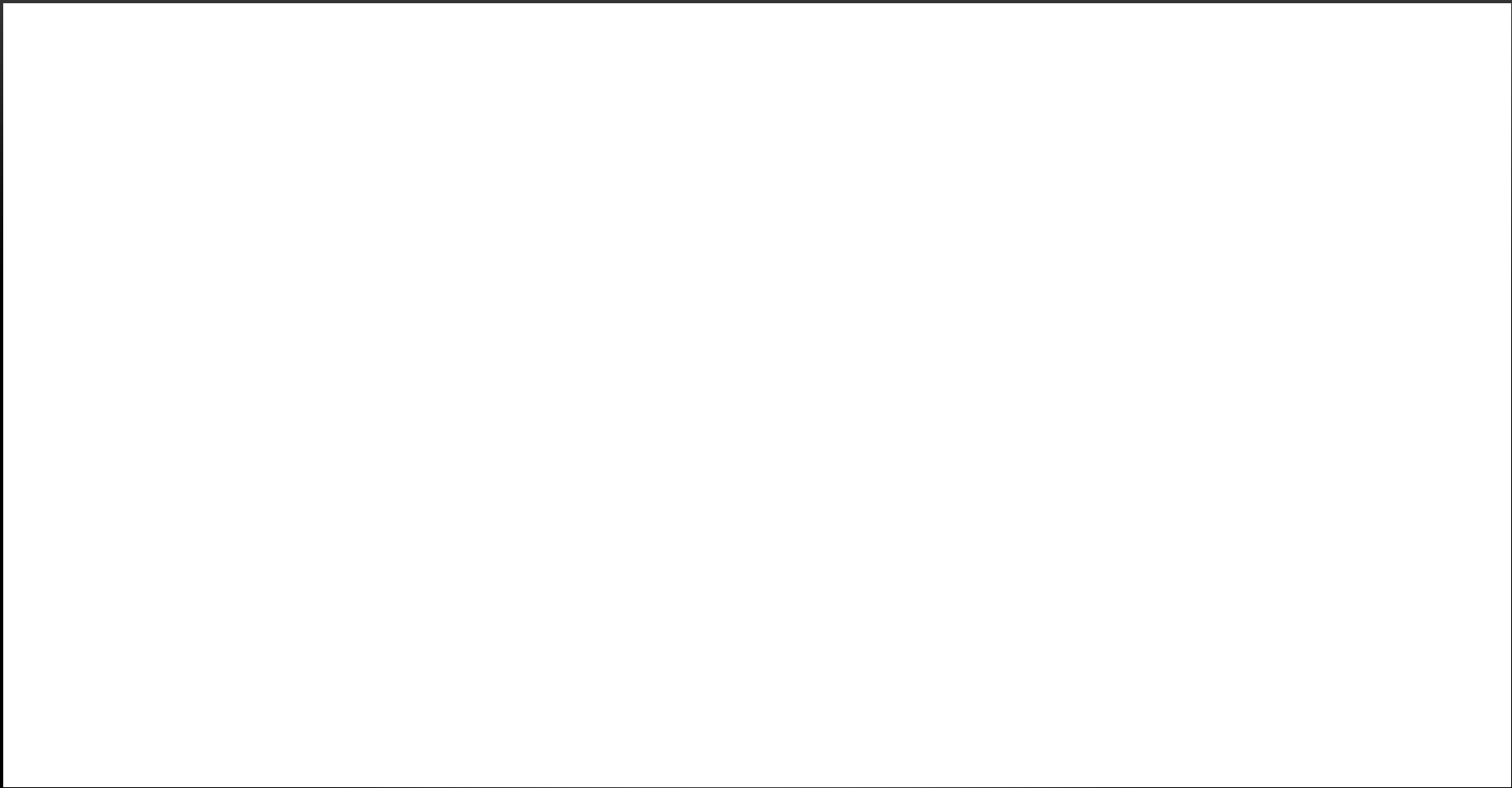
## MELBOURNE AND HOBART ACCESS TO THE SOUTH















More than 5,000 tonnes

More than 100 passengers

More than 15 knots

THIS IS HOW OUR GOVERNMENT DEFINES A CRUISE SHIP!

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SEA DREAM



CALEDONIAN SKY



ORION





CLIPPER ODYSSEY - to become Silver Discoverer March 2014



LE PONANT

## Port costs 100-150 guest ship:

Singapore	A\$11,660
Sydney	A\$52,700
Cairns	A\$14,900
Brisbane	A\$52,960

WE ARE SIMPLY NOT COMPETITIVE

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<b>Pilotage</b> – Singapore	\$800
Sydney	\$3,800

<b>Berth</b> – Singapore	\$2,700
Sydney	\$24,500
Brisbane	\$39,375

<b>Security</b> – Singapore	\$1,500
Sydney	\$12,000

AGAIN ...WE ARE SIMPLY NOT COMPETITIVE

**Baggage up to 150 pax vessel:**

Singapore \$400 or \$2.66pp

Sydney \$3300 or \$22.00pp

WHATS MORE - WE ARE SIMPLY NOT COMPETITIVE

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## Mooring fees:

Singapore -	\$300
Sydney -	\$2,400
Broome	\$2,800 – \$4,000

AND ONCE MORE - WE ARE SIMPLY NOT COMPETITIVE

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WINE GLASS BAY







